

TECHNOIT S.p.A. *The **Tailor-made Provider** of consumer electronics*



Passion, respect and competence.

Born in 2007, Technoit has experienced from the beginning an important growth characterized by different paths full of values and experiences.

Innovation and technology are continuously changing. In order to meet our customers' needs, it's not just important sell high-tech products but find the perfect solution for each type of customer and its relative business.

Technoit has been recognized to be the ***tailor-made provider*** of consumer electronics that creates solutions in order to maximize their consumers' efficiency and results. The mission is to consolidate its nature as a link within the distribution chain and being the strategic guidance that supports its commercial partners with expertise and creativity.

Over the years, the company has grown, matured, changed and structured itself through a network of trained collaborators, adopting tools and clear processes.

We believe in seriousness and respect for people work and, at the same time, we guarantee ***a solid integration with our partners.***

«*Real progress happens only when advantages of a new technology become available to everybody.*»
(Henry Ford)

CORPORATION STOCK

1.000.000 €
(fully disbursed)

TOTAL NET ASSETS:

29.161.079 €
On December 31, 2019

we **OPERATE** with 12
EUROPEAN BANKS and 6
FACTOR

MORE THAN
3.000 served customers

ALL CREDITS
are insured by Euler Hermes
Italia

Collaboration with
American Express

On this basis we increased our revenue until being able to count, in just 10 years,
on a ***considerable financial solidity.***



QUALITY

Seriousness and respect for people and their efforts: this is the basis of our daily action in order to obtain and guarantee quality.

TEAM

A young and motivated team: the combination between different experiences and skills characterized by a strong team spirit that guarantees a dynamic and collaborative environment.



SKILLS

Competence, humility and determination to place our experience at the service of our interlocutor.

INNOVATION

The continuous research for customized solutions: being the tailor-made provider who creates tailored solutions for its customers, its referral industry and therefore the end user.





LOGISTIC SERVICES

Fast and reliable deliveries together with the possibility of monitoring in real time shipped/delivered items' status in order to simplify customers' goods management.

- ✓ **National deliveries guaranteed within 3 working days**
- ✓ **Deliveries with dedicated couriers and tracking**
- ✓ **Drop shipping and deposit account services**
- ✓ **Home delivery**



INSURANCE

An insurance coverage for all technological products during all stages of the logistics process: this means protecting each item from its first acceptance to final delivery.

- ✓ **Theft and fire insurance**
- ✓ **Secure transport services**
- ✓ **All Risk Coverage**



SHOP ONLINE

Direct access to our services through a complete and structured online shop

- ✓ **Independently and direct online purchase**
- ✓ **Automatic reordering**
- ✓ **Highly profiled users with dedicated promotions**
- ✓ **Fast and effective navigation**
- ✓ **Notification management**
- ✓ **Access to personal documents**



PARTNER AREA

A dedicated and responsive online portal which guarantees a real-time monitoring of all merchandising activities.

- ✓ **Stock analysis and goods turnover**
- ✓ **Store products positioning**
- ✓ **Professional reports based on activities management**



SALES FORCE

A team of highly qualified and motivated agents and merchandisers able to follow our customers at all stages, from the first contact to after-sales support.

- ✓ **Dedicated assistance**
- ✓ **Professional skills**
- ✓ **Well-established national presence**



FINANCIAL SERVICES

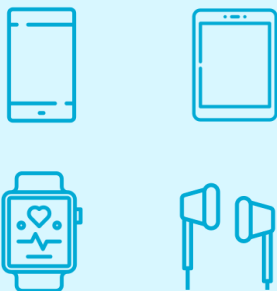
A financial solidity that guarantees the best purchase conditions through different instruments.

- ✓ **Financial solidity**
- ✓ **Insurance credit**
- ✓ **Credit line support (American Express)**
- ✓ **Factoring contracts management**
- ✓ **Personalized long-term rental services**

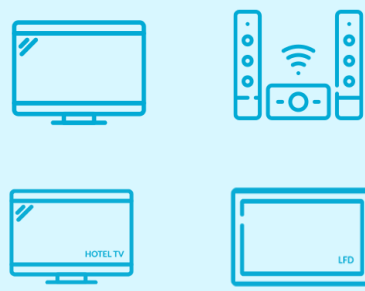
SAMSUNG

INNOVATION

High tech products and high performance consumer electronics
Broad offer: *from Galaxy line and accessories to home appliances and much more*



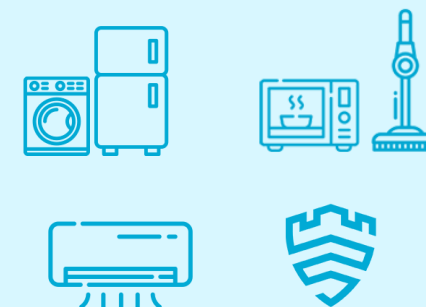
MOBILE | TABLET | WEARABLE | ACCESSORIES



TV | AUDIO VIDEO | LFD | HOTELTV



MONITOR | MEMORIES | PC | CHROMEBOOK

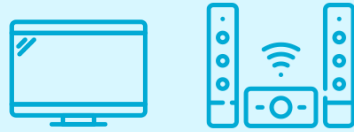


SMA | MDA | AIRCON | KNOX

PHILIPS

RELIABILITY

One of the major player in the electronic sector
Design combined with technology made its products unique and exclusive



TV | AUDIO VIDEO



TECHNOIT: **Official Philips Accessories Provider**

TECHNOIT S.p.A.
PARTNERS

AEG
Electrolux

CERTAINTY

One of the major European home and industrial appliances' producer



SMA | MDA AND ACCESSORIES

argo
improve your life

COMFORT

Estimated Italian company specialized in air conditioning systems, heating and domestic hot water production



AIRCON | HEATING



PERFORMANCE

Results and perfection oriented, it's a leader in innovation and smart devices



MOBILE | WEARABLE | ACCESSORIES



CREATIVITY

Leader in the sector, it combines technology and design thinking in a unique and creative way



MOBILE

TECHNOIT
S.p.A.
PARTNERS



EFFICIENCY

A continuous technological innovation that creates personal devices that everyone aim for



TABLET | MONITOR



motorola

CONTINUITY

Wide range of products able to satisfy every consumer's needs



MOBILE



DEVELOPMENT

The combination between Telecom Italia solidity and its dynamic and innovative vision



MOBILE | LANDLINE | MODEM



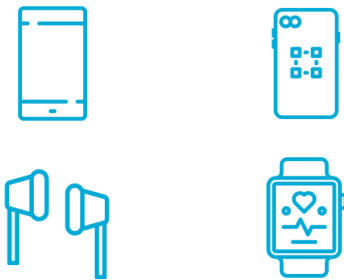
DRIVES AND NETWORKING



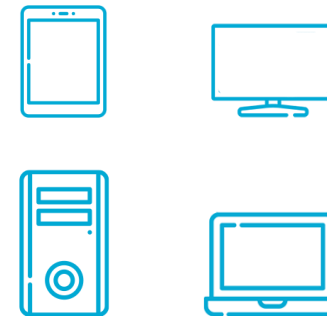
HUAWEI

VISION

High tech products suitable for all generations thanks to their quality, functionality and performance



MOBILE | ACCESSORIES | FREEBUDS | WEARABLE



MATEPAD | MONITOR | MATEBOOK | TOWER PC

MediaWorld unieuro
Batte. Forte. Sempre.

expert

TRONY

EURONICS

amazon

!Jakala
group

yeppon

ePRICE

onlinestore

PANORAMA

ESSELUNGA

il gigante
Ed. Associazione del Cliente

BRICOMAN

OBI

bennet

MD
DISCOUNT

coop

Carrefour

CONAD

DESPAR



OFFICIAL WEBSITE
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